

Avenance is one of the top contract catering companies in the UK. As part of the France-based Elior Group, which has annual sales of £1.7 billion, Avenance provides refreshment services for more than 600 contracts nationwide and employs over 6,000 people. Their customers come from all market sectors and include major blue-chip companies and educational establishments. Their vision is "To be the best" and they achieve this by combining values of great food, great people and great service. They are committed to providing innovative and vibrant services with the aim of maximising productivity and motivating their clients' employees.

We first became associated with Avenance (then known as High Table) back in 1990 when we started to supply them with photocopying equipment. Over the years we have established an excellent working relationship with Avenance. Regular reviews of their requirements enable us to offer solutions tailored to their needs and top class service along with great value for money.

Colour document production has been important to Avenance for a long time because they produce many of their menus, promotional leaflets and marketing materials in house. As early as 2003, we introduced one of the first generation black-to-colour multifunctional devices into the Avenance fleet to offer them an alternative to expensive colour printers. As technology has progressed, we have continued to expand and update the range of black-to-colour devices available to Avenance so that the benefits can be more widely felt.

Avenance now have a total of five multifunctional black-to-colour devices at locations across the country. As well as being cheaper than the traditional colour printers used by Avenance in the past, the new black-to-colour devices offer a whole host of additional facilities to make their colour document production much more efficient. The latest multifunctional device that we have supplied produces full colour prints at 40 pages per minute and mono at 45 pages per minute. It can also be used as a photocopier, fax machine and colour network scanner. The 2100 sheet paper supply means that it is not always running out of paper, and the booklet finisher greatly simplifies the process of producing menus and marketing materials. Postscript ensures that graphics packages do not cause problems for any of the black-to-colour devices we have provided. All of the devices are fully supported by our service division to guarantee consistent high quality image production

As demand for colour constantly grows, we look forward to helping Avenance keep pace with developments. Details matter, and we are committed to ensuring that in their aim "To be the best" Avenance are never let down by their documents.

Find out how IOT plc can help your business. Call: 01924 823 455 or Email: enquiries@iotplc.com